

Daily Flash Report

Weekly Sales Performance for last five weeks									
Week	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9
Sales	100	120	150	180	200	220	250	280	300
Profit	20	24	30	36	40	44	50	56	60
Cost	80	96	120	144	160	176	230	224	240
Revenue	120	144	180	216	240	264	280	336	360
Expenses	40	48	60	72	80	88	100	112	120
Net Income	80	96	120	144	160	176	180	224	240

Week	Start Date Current Sales	End Date Current Sales	Start Date Previous Years	End Date Previous Years sales	Current Sales	Previous Years sales	Variance
7	2/11/2019	2/15/2019	2/12/2018	2/16/2018	\$550,270	\$486,102	\$64,168
6	2/4/2019	2/8/2019	2/5/2018	2/9/2018	\$601,664	\$460,487	\$141,177
5	1/28/2019	2/1/2019	1/29/2018	2/2/2018	\$534,986	\$496,569	\$38,417
4	1/21/2019	1/25/2019	1/22/2018	1/26/2018	\$496,461	\$391,649	\$104,812
3	1/14/2019	1/18/2019	1/15/2018	1/19/2018	\$465,276	\$545,526	(\$80,250)

Sales Backlog		Purchased items on Order		Inventory Position		AR Aging	
Expected shipment	USD	Expected receipt	USD	Type	USD	Age	USD
Future Release Date	\$380,062	Overdue	\$13,388			<30	\$1,770,910
1-30Delinquent	\$376,161	<30	\$1,006,618	MFG	\$3,613,326	31-60	\$482,675
31-60Delinquent	\$44,759	31-60	\$662,549	PUR RAW MAT	\$3,004,832	61-90	\$159,906
61-90Delinquent	\$6,614	61-90	\$193,604	PUR RETAIL	\$1,806,693	>90	\$367,345
>90 Delinquent	\$71,202	>90	\$704,756	WIP	\$596,674	Total	\$2,780,836
Total	\$878,798	Total	\$2,580,915	Total Inv	\$9,021,525	Unvouchered Aging	

Previous Weekday Sales Activity		Operating Expenses February				Age		USD
Sales Booked	\$197,957	Department	Current PTD	Last year PTD	Variance	<30		\$14,191
Sales Invoiced	\$161,374					31-60		\$0
Cash Position						61-90		\$0
Bank	USD	Engineering & Quality Control	\$9,759	\$15,122	(\$5,363)	>90		\$0
		Planning and Inventory Control	\$206	\$214	(\$8)			
Suntrust Bank –Operating/Payroll	\$1,358,817	Automated Manufacturing	\$815	\$2,097	(\$1,282)	Total		\$14,191
Suntrust Credit Card Processing	\$253,096	Non Automated Manufacturing	\$1,118	\$1,026	\$92	AP Aging		
Suntrust Meritain Med Insuranc	\$146,384	Maintenance	\$0	\$190	(\$190)	Age		USD
Royal Bank Of Canada	\$1,460	Shipping	\$51	\$55	(\$3)	AMEX AP		\$18,366
Barclays	\$69,984	Sales	\$16,892	\$33,134	(\$16,241)	<30 Non-AMEX		\$373,697
Suntrust Foreign Exchange EUR	\$2,237	Marketing	\$18,184	\$8,466	\$9,719	31-60Non-AMEX		(\$40,485)
Suntrust Foreign Exchange GBP	\$6,816	General & Administrative	\$28,715	\$32,308	(\$3,593)	61-90Non-AMEX		\$7,093
Total	\$1,838,794	Total	\$75,740	\$92,610	(\$16,870)	>90 Non-AMEX		(\$21,648)

	Total	\$337,024
	AMEX Site Payable Position	
	Total Owed	\$244,931